

AMP | SECURITY

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AMP Security moves to new corporate headquarters and adds additional staff to keep up with its steady growth

AMP Security is pleased to announce its new corporate headquarters in American Fork, Utah and the additional staff members it has added as it continues to expand its sales force and markets across the US.

In a down economy, one Utah-based security company, AMP Security, has soared in growth increasing its revenue by phenomenal rates. AMP Security, which was featured as the 5th fastest growing company in Utah County by Utah Valley Business Quarterly Magazine, has grown by 228% over a 3 year period from 2007-2010, with revenues in excess of \$27 million in 2010 (<http://utahvalleybusinessq.com/uv50/2011-uv50-top-30-fastest-growing-companies>).

With many companies experiencing significant downsizing and layoffs, AMP founder and CEO, Allen Bolen, has capitalized on the opportunity that the economy has created in the job market, “a tough employment market increases the supply of talented people for key positions,” says Bolen. Many companies and startups have been cautious to enter the marketplace or nervous to add expansions to their current operations, but Bolen states, “AMP has been fortunate to have experienced growth in its sales force. This growth has been a catalyst for increasing our operations and providing even more jobs to our community.”

One of the keys to AMP’s phenomenal growth has been its focus on its sales staff. AMP provides the best training, support and opportunity to its sales force, as evidenced by its incredible sales rep and office averages. AMP averaged 108 accounts per sales rep in 2011, soaring head and shoulders above its competitors. This was an increase from 2010 in both averages and total sales volume. At AMP, sales reps are the lifeblood of the company and



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Allen Bolen, AMP Security - Founder and CEO

Bolen believes that one of the pillars of AMP’s success is its unique philosophy of treating its sales reps like customers. (<http://www.workatamp.com>)

AMP is pleased to announce the expansion of corporate headquarters and the latest additions to its corporate staff in order to keep up with its phenomenal growth over the past several years.

AMP Security recently moved its headquarters to North Pointe Business Park, one of American Fork's newest commercial listings. The 25,000 square-foot facility gives AMP Security increased office space, occupying the entire top floor of the building, and the ability to expand as needed.

The move to North Pointe Business Park, which is adjacent to Interstate 15 at approximately 500 East, will allow AMP to consolidate its existing two locations currently in Provo and Orem and to optimize company resources. (<http://finance.yahoo.com/news/coldwell-banker-commercial-brokers-amp-165800856.html>)

Ryan Lee, president and founder of AMP Security, started in summer sales in 1996 and is now entering his 13th year in the industry. He was also named as a finalist for the Ernst & Young Entrepreneur of the Year Award. He has been excited to see the unprecedented grow of AMP in such a short period of

time and its expansion into the new corporate headquarters. "North Pointe Business Park brings our company several advantages, namely more space and easy access for employees," said Lee. "This incredibly convenient, central location puts us in a

position to better serve our sales reps and managers, a company focus that continues to set us apart from our competitors." (http://www.ey.com/US/en/About-us/Entrepreneur-Of-The-Year/PNW_UTAH_Article_2010-Finalists)

AMP has also added several new members to its corporate staff, including Brittney Long as Compliance Director. With the stringent regulations on the industry, Brittney ensures that AMP is kept up to date and in compliance with all state, city and municipal laws and regulations. Byron Gifford was hired this year as Staffing Director. He assists the company in recruitment and placement of new sales personnel to offices nationally. Lance Ferguson was also recently hired as Logistics Director to oversee housing, travel, and logistical needs of the company in all locations.

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Ryan Lee, AMP Security - Founder, President



Brittney Long is a competitive and passionate individual who is motivated to serve as the Compliance Director for AMP. She is excited to join the licensing team and joined AMP this past February. She has worked in the alarm industry for the past four years serving in the licensing and compliance departments with other companies. Brittney states that “My experience up to this point has driven me to reach new heights in the industry, and I look forward to serving many years with a top notch company like AMP.”

(<https://www.facebook.com/brittney.long.908>)

Byron Gifford has been in the summer sales industry for 16 years. He was previously president and partner of Eclipse Marketing. Byron is a legend in the industry and has received numerous sales awards for building sales forces for companies nationally and increasing production, sales revenue, and profit in a very short period of time. Byron is recognized for his exceptional talents and un-

matched work ethic. AMP is excited to have Byron on staff as it continues to expand to new locations throughout the US. (http://www.linkedin.com/profile/view?trk=tyah&locale=en_US&id=46922022)

Lance Ferguson is a graduate of Utah Valley University where he received his bachelor’s degree in Business Management with an emphasis in finance. Out of college he was recruited into the Financial Services Industry. There he worked for Mass Mutual as a representative for 3 years, then as the Manager of Operations at a small investment company for 18 months to help finish a large investment project. After finishing up that project, he started an insurance and investment company, and ran it for almost 3 years. He is excited to come on board with AMP as the Director of Logistics. (<https://www.facebook.com/lance.ferguson.16>)

For more information about AMP Security and job opportunities, visit: workatamp.com and ampsecurity.com